

# Reducing Total Cost of Ownership with



**TCO =**  
TOTAL COST  
OF OWNERSHIP



When considering a new IT infrastructure solution, the acquisition cost of the hardware and software to stand up the infrastructure is only the starting point for cost analysis. It is important to look into the operational costs of deployment, training, licensing, scale-out, downtime, and management. All of these considerations contribute to the total cost of ownership (TCO) of the solution.

## SCALE COMPUTING CUSTOMERS REPORT:



**Deployment »**  
Deploy in under an hour.

**90%**  
savings with zero touch provisioning (ZTP)



**Scale-Out »**  
No need to over-provision because scaling out can be done quickly and easily.

**50%**  
savings over 3-5 years



**Training »**  
No certifications are required.

**\$0**



**Downtime »**  
Practically eliminate all downtime.

**83-97%**  
reduction in recovery time



**Software Licensing »**  
Full version with all features and updates available.

**65-75%**  
savings in licensing costs, roughly \$50,000



**Management »**  
Manage the entire system from a single interface.

**>75%**  
time saved managing infrastructure

With each area of consideration, organizations will need to evaluate their own needs, own processes, and specific costs to determine the actual numbers.

Start your own [self-service quote](#) with Scale Computing to see how much you can save.



CORPORATE HEADQUARTERS

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