



Everything you need to succeed selling at the edge!

We all know the value that first hand experience and professional certifications can bring to your customers in ensuring you're their trusted advisor on every sale. **For a limited time, all Scale Computing partners are eligible to purchase an HE100 Series cluster at an incredibly discounted rate AND receive access to SC//Fleet Manager and our Data Center Infrastructure Certification.** This exciting offer will give you the opportunity to get your hands on hardware for real world experience and testing and the opportunity for your service techs to become a Scale Computing Certified Professional with our Data Center Infrastructure certification. Here's what you get:

- Our award-winning HE100 Series cluster at cost installed for free and with 1 year of support on us! Valued at \$5,120.
- Access to our Scale Computing Data Center Infrastructure Certification course for FREE!



Up to \$5,655 in total savings!

What is the Data Center Infrastructure Certification?

This certification will provide you with the resources to deploy a cluster, configure networking and migrate workloads so you can sell your services along your future Scale Computing Platform deployments.

What is Scale Computing Fleet Manager?

SC//Fleet Manager consolidates real-time conditions for a fleet of clusters, including storage and compute resources, allowing IT leaders to quickly identify areas of concern using a single pane of glass to manage 1 - 50,000 clusters.

Can I deploy my cluster at a customer site?

Yes. If you choose to do this, once the cluster is transferred to a customer, an asset transfer form would be filled out and we would begin billing on the software under the appropriate price book. Once transferred, you become eligible for another HE100 Series partner promo cluster.

Use Case	SKU	Description	QTY	Unit	Total	Reseller	Promo
S	EN-I2w.50fep-16 QSRN FM-S-1-5	HE151, Intel Core i5, 500GB NVMe, 16GB RAM	3	\$2,412	\$7,236	\$4,850	\$2,830
		Remote Installation	3	\$250	\$750		
		SC//Fleet Manager	1	\$400	\$400		
M	EN-I2w1fep-32 QSRN FM-S-1-5	HE151, Intel Core i5, 1TB NVMe, 32GB RAM	3	\$2,589	\$7,767	\$5,310	\$3,300
		Remote Installation	3	\$250	\$750		
		SC//Fleet Manager	1	\$400	\$400		
L	EN-I2w2feu-64 QSRN FM-S-1-5	HE151, Intel Core i7, 2TB NVMe, 64GB RAM	3	\$3,132	\$9,396	\$6,740	\$4,720
		Remote Installation	3	\$250	\$750		
		SC//Fleet Manager	1	\$400	\$400		
XL	EN-I2w4feu-64 QSRN FM-S-1-5	HE151, Intel Core i7, 4TB NVMe, 64GB RAM	3	\$3,732	\$11,196	\$8,310	\$6,290
		Remote Installation	3	\$250	\$750		
		SC//Fleet Manager	1	\$400	\$400		