

As IT departments look to move beyond traditional virtualization into cloud and hyperconverged infrastructure (HCI) platforms, they have a lot to consider. How do real people approach the choice between these platforms for their computing workloads and business?

Use the following questions to determine affinity with cloud computing or HC3.

| QUESTION   | CLOUD                      | HC3                        |
|--|----------------------------|----------------------------|
| Is your business seasonal?                         | <input type="radio"/> Yes  | <input type="radio"/> No   |
| Do you have IT staff?                              | <input type="radio"/> No   | <input type="radio"/> Yes  |
| Do you need to meet regulatory compliance on data? | <input type="radio"/> No   | <input type="radio"/> Yes  |
| Do you favor Capex or Opex?                        | <input type="radio"/> Opex | <input type="radio"/> Both |
| Can you rely on your internet connection?          | <input type="radio"/> Yes  | <input type="radio"/> No   |
| Do you trust third party services?                 | <input type="radio"/> Yes  | <input type="radio"/> No   |

## Explore the Pros and Cons of Cloud Computing vs HC3

| CLOUD COMPUTING   | HC3   |
|---|---|
| <p><b>PRO</b></p> <ul style="list-style-type: none"> <li>• Burstable</li> <li>• Ease of Use</li> <li>• Highly Available</li> <li>• No Hardware Maintenance</li> </ul> <p>.....</p> <p><b>CON</b></p> <ul style="list-style-type: none"> <li>• Higher Cost</li> <li>• Costs Shift with Usage (Unpredictable)</li> <li>• Performance Harder to Control</li> <li>• Reliance on Internet (Single Point of Failure)</li> <li>• Lower Security - Offsite</li> <li>• Third Party Reliance</li> <li>• Leaving the Cloud is Challenging</li> </ul> | <p><b>PRO</b></p> <ul style="list-style-type: none"> <li>• Ease of Use</li> <li>• Better Performance Control</li> <li>• Higher Security</li> <li>• Lower Cost</li> <li>• Predictable Costs</li> <li>• No Third Party Reliance</li> </ul> <p>.....</p> <p><b>CON</b></p> <ul style="list-style-type: none"> <li>• Scalable vs. Burstable</li> <li>• Requires Hardware Maintenance</li> </ul> |