

Scale Computing provides a complete virtualization solution for the data center or edge computing in a single appliance designed for rapid deployment, ease-of-use, reliability, seamless scaling, high performance, and cost effectiveness.

### Edge Computing and Hyperconverged Infrastructure:

HC3 brings together virtualization, servers, storage, and backup/disaster recovery into a single solution. All of the components are built together into the solution, including the hypervisor, without the need for any third party components or licensing. Every component has been designed for a highly available, self-healing, highly efficient virtualization infrastructure that is easy to manage locally or remotely.



### Simplicity

Ease of use and simplified management are what HC3 does best. HC3 eliminates wasteful, mundane management tasks that occupy the valuable time of IT administrators rather than allowing them time to focus on innovation and improving business processes. The simplicity of HC3 directly impacts IT with higher productivity and lower costs.

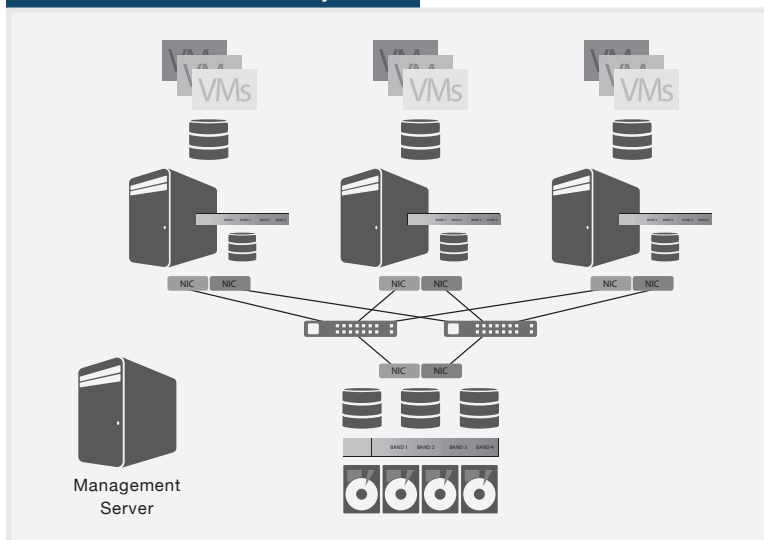
### Scalability

One of the most challenging tasks for IT can be adding capacity to existing infrastructure. With HC3, the simplicity of design and ease of use allow for seamless scaling of infrastructure. New appliances can be added into a running cluster seamlessly, within minutes, without disruption to any running workloads. Different models and capacities can be joined together to scale out resources as needed.

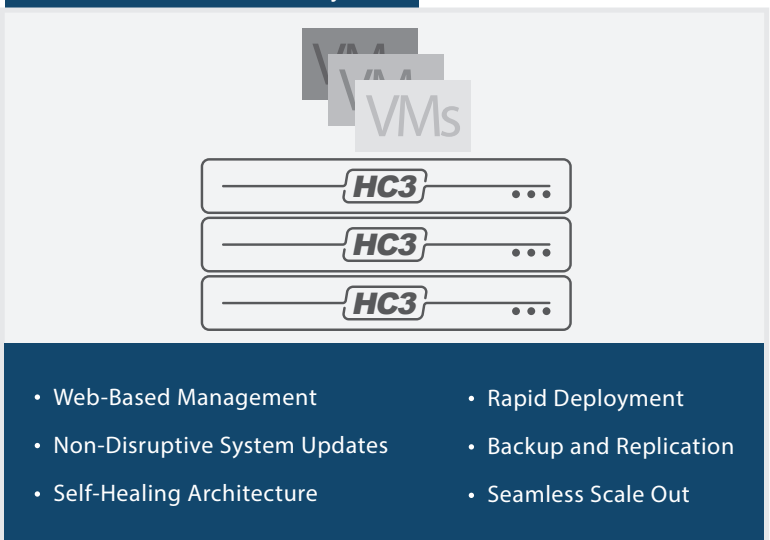
### Availability

HC3 is inherently more stable and highly available than traditional virtualization solutions. Redundancy, high availability, and resiliency are built into HC3 in every way, including the option of disaster recovery as a service. With HC3, planned and unplanned downtime can be virtually eliminated, creating more confidence with customers both internal and external.

#### Virtualization The Old Way



#### Virtualization The HC3 Way



# HC3 Use Cases

## Virtualization Without Licensing

With HC3, the hypervisor is included with no additional costs or licensing fees. HC3 customers who had paid VMware licensing fees in the past see the value in becoming free of these extra fees for lower costs and more budget freed up.

## Backup & High Availability

HC3 customers see the value of built-in backup and high availability after their legacy solutions had proven ineffective despite being an added cost. With options for offsite and cloud-based DR, HC3 customers have peace of mind that their VMs and data are protected.

## Lowering Infrastructure TCO

Our customers have all been looking to lower their total cost of ownership (TCO) for IT infrastructure. We have designed HC3 to reduce IT infrastructure costs in almost every way. Many of the hidden costs of IT infrastructure such as unplanned downtime, management, maintenance, training, and consulting are virtually eliminated with HC3. Other solutions that integrate multiple vendor solutions only add complexity which increases costs. We believe HC3 is a better way, and our customers agree.

## Edge Computing & Distributed Enterprise

HC3 customers who manage remote sites see the value in HC3 for both ease of use and low entry cost. The ease of use, rapid deployment, self-healing, and remote web-based management capabilities mean that their remote sites can be managed more efficiently and with less cost.

## Virtual Desktops (VDI)

The low cost, ease-of-use, and scalability of HC3 make it perfect for VDI infrastructure. Scale Computing has validated our solution with VDI vendors to allow our customers to implement VDI from the SMB to the enterprise.

	HC1200		HC1250		HC1250D		HC1250DF		HC5250D	
	Cores	Models	Cores	Models	Cores	Models	Cores	Models	Cores	Models
Compute	6 - 8	3104 4110	8 - 10	4110 4114	16 - 24	4110 4114 6136	16 - 24	4110 4114 6136	16 - 24	4110 4114 6136
RAM (GB)	64, 96, 128, 192, 256, 384		64, 96, 128, 192, 256, 384		128, 192, 256, 384, 512, 768		128, 192, 256, 384, 512, 768		128, 192, 256, 384, 512, 768, 1024, 1536	
Storage (RAW)	SSD	HDD	SSD	HDD	SSD	HDD	SSD	HDD	SSD	HDD
		4TB - 32TB	480GB - 7.68TB	3TB - 24TB	960GB - 7.68TB	3TB - 24TB	3.84TB - 30.72TB		2.88TB - 23.04TB	36TB - 72TB
Network	10GBase-T* or 10GbE SFP+		10GBase-T* or 10GbE SFP+		10GBase-T* or 10GbE SFP+		10GBase-T* or 10GbE SFP+		10GbE SFP+	
Price (per node starting at)	<b>\$8,500</b>		<b>\$9,665</b>		<b>\$15,170</b>		<b>\$16,750</b>		<b>\$25,700</b>	

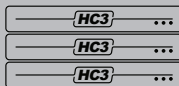
\*RJ45 certified in 1GbE and 10GbE

## Pricing Samples:

Pricing shown in U.S. Dollar.

Pricing for other regions available on request.

### 3 x HC1250D



**\$51,800**

#### Compute

# of Cores: 48  
RAM: 384GB

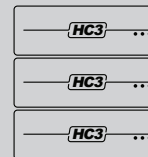
#### Storage

SSD Raw Capacity: 2.88TB  
SAS Raw Capacity: 36TB  
Disk Speed: 7.2k RPM

#### Network

6 x 10GBase-T bonded active/passive

### 3 x HC5250D



**\$165,660**

#### Compute

# of Cores: 60  
RAM: 1,536GB

#### Storage

SSD Raw Capacity: 17.28TB  
SAS Raw Capacity: 216TB  
Disk Speed: 7.2k RPM

#### Network

6 x 10GbE SFP+ bonded active/passive